



Ramky Infrastructure Ltd.

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www.ramkyinfrastructure.com
CIN: L74210TG1994PLC017356

18th March 2025,

| | |
|---|--|
| To, Corporate Relations Department BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001. Scrip Code: 533262 | To, Listing Department National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra - Kurla Complex, Bandra (East), Mumbai 400 051 Scrip Symbol: RAMKY |
|---|--|

Sub: Intimation of Presentation at the Investors Meeting held on 18.03.2025

Ref: Under Regulation 30 of SEBI (LODR) 2015 read with intimation given on 13th March 2025

Dear Sirs,

In furtherance to the intimation given by the company on the 13th March 2025 we wish to inform you that the management of the Company participated the **“Sunidhi Securities Emerging Stars Conference”** today as scheduled and held discussion with them regarding the current operations and financial performance of the company over the years.

The content upon which discussions were held is largely available in public domain and is not an unpublished price sensitive information (UPSI).

In compliance of the SEBI (LODR) 2015 Regulations duly amended we hereby attach the presentation given to the Institutional Investors at the meeting concluded which is also placed on the website of the company.

Regards

For Ramky Infrastructure Limited


N. Kesava Datta
Company Secretary
M No: A61331



Encl: Presentation



Ramky Infrastructure Limited

**INVESTOR/ANALYST MEETINGS
PRESENTATION**

18th March 2025

RAMKY INFRASTRUCTURE LIMITED (RIL)

Water and Waste Water | Industrial | Buildings | Roads & Bridges | Power |

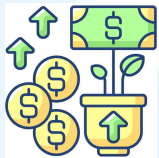
Ramky Group Profile



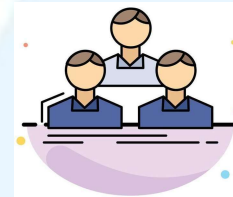
**Inception in 1994 &
Operates in India and
Globally**



**Diversified Project
Portfolio**



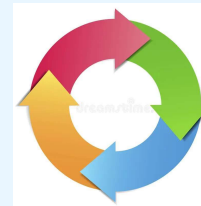
**~ 1 Bn. USD Turnover in
FY 24**



Over 15,500+ Employees














**Predominant
Presence in Key
Sectors like Buildings,
Roads, Urban &
Industrial
Infrastructure
solutions, Water,
Solid & Liquid Waste
Management, Waste
to Energy, etc.**



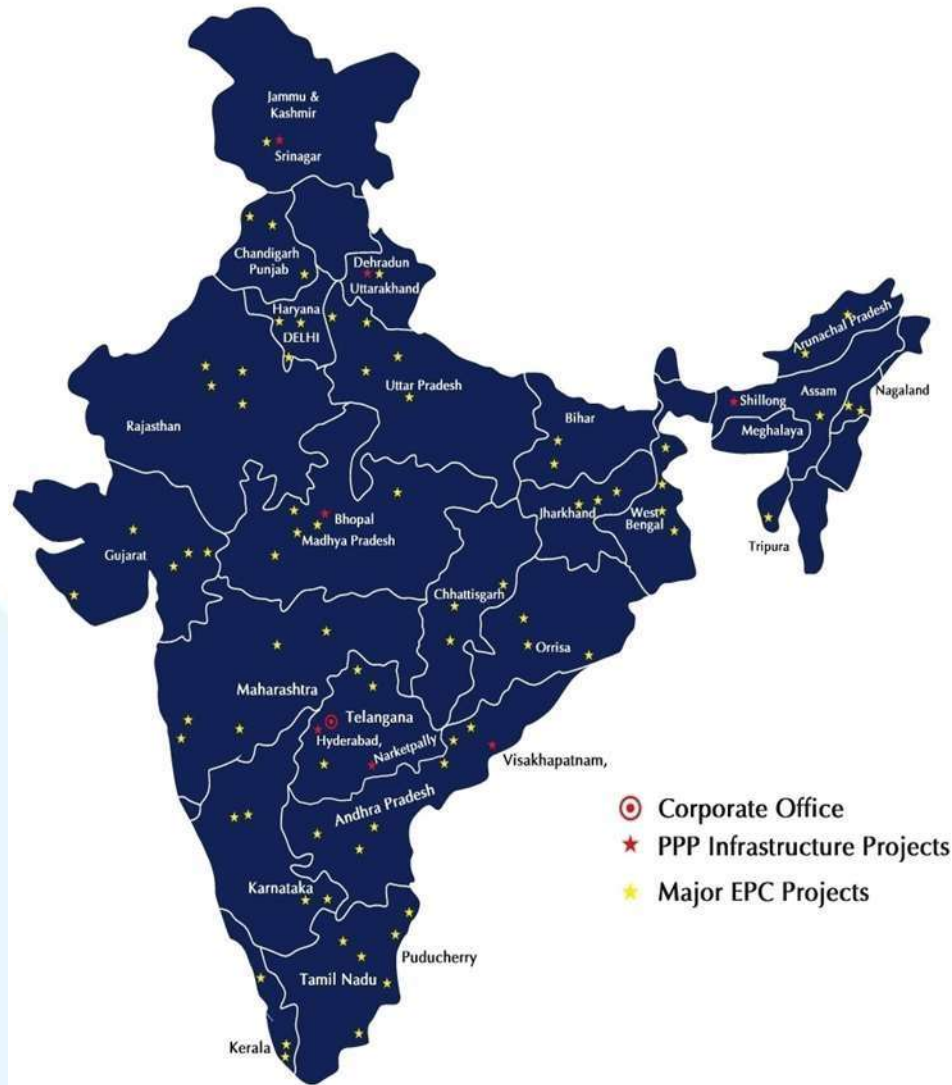
**Capabilities include
Design, Engineering,
Financing, Procurement,
Construction,
Commissioning,
Operation and
Maintenance of all
Sector Projects**

Ramky Infrastructure Limited (RIL) Profile

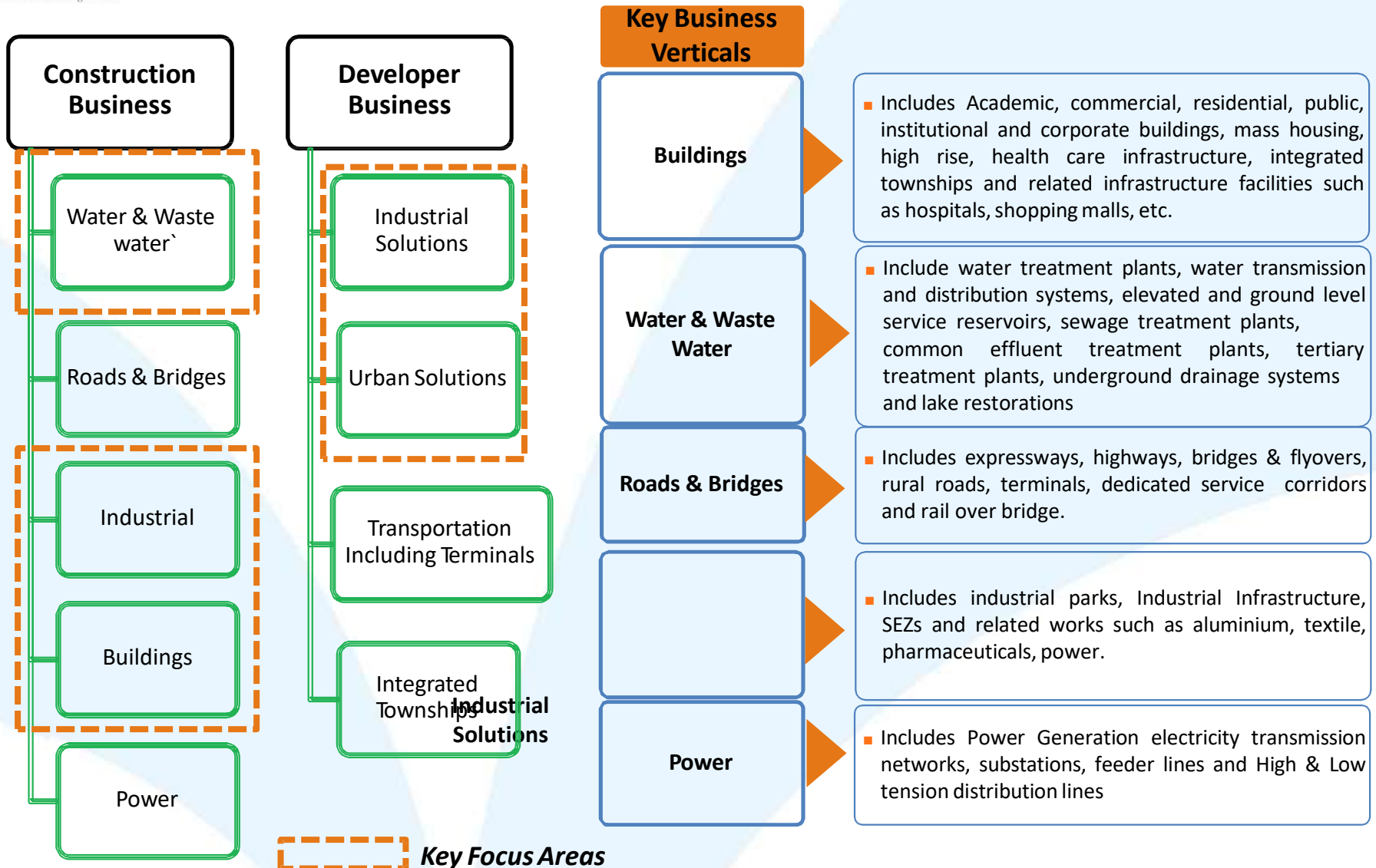
| | | | |
|--|--|--|---|
| RIL part of Ramky Group, founded in 1994 | Public Listed Company since 2010 | ~ 243 Mn. USD Turnover for FY 24 | 3 Decades of successful Design, Engineering, Financing & Project Execution & Operating Experience |
| Operates Pan India with Diversified Project Portfolio | One of the few Leading ISO Certified EPC Firms in India | 1000+ Direct & over 10,000+ Indirect Employment | Presence in Sectors like Buildings, Water & Waste Water, Roads, Urban & Industrial Infrastructure solutions etc. |

| | | | | | | |
|------------------------------------|---|--|---|---|--|---|
| Construction / EPC Business | Water & Wastewater  Over 3000 MLD | Buildings  Over 15 Million sft | Roads & Bridges  Over 2850 lane kms | Industrial  Over 47 Projects | Irrigation  Over 20 Projects | Power  Over 1800 KV T&D |
| | Developer Business | Industrial Parks  Over 3500 acres India's First and largest Sector Specific Industrial Park at Vizag, India | Environmental Infrastructure  Over 500 MLD HMEDDB – One of the largest STP's development under HAM | Transportation  Over 1300 Lane kms SBEL – Only highway which connects the Kashmir Valley to the rest of the Country. | Integrated Township  Over 2.5 Million sft Ramky Tower – One of 1 st High Rise Township under PPP model | Transport Terminal  ISBT Dehradun – India's 1 st Interstate bus Terminus Project on BOT basis |

Foot Prints - Pan India Presence



Key Business Areas



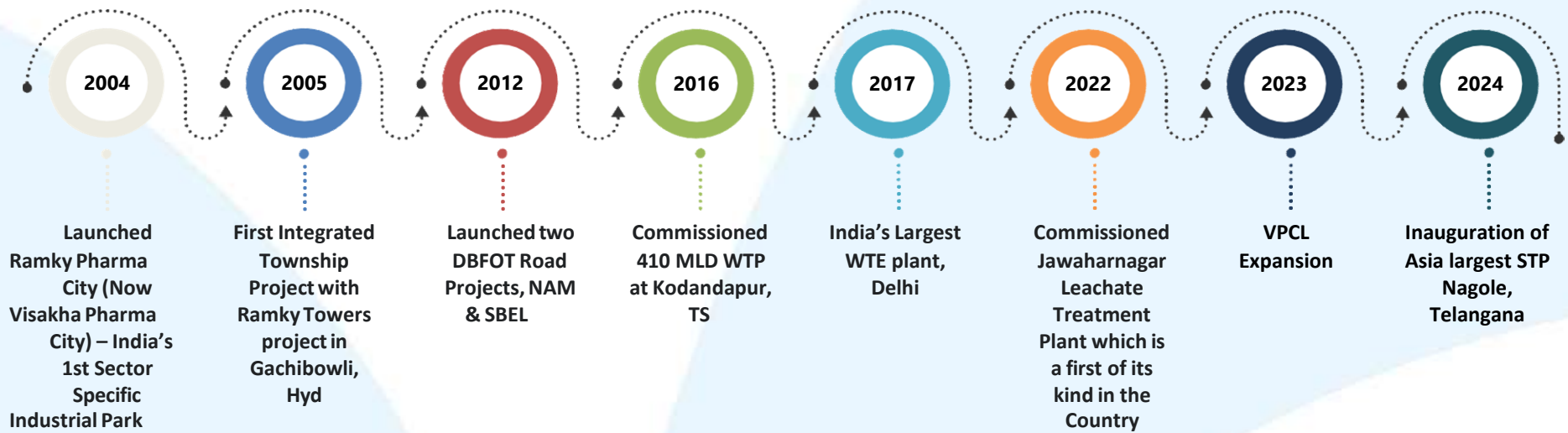
Key Business Verticals

- Buildings**
 - Includes Academic, commercial, residential, public, institutional and corporate buildings, mass housing, high rise, health care infrastructure, integrated townships and related infrastructure facilities such as hospitals, shopping malls, etc.
- Water & Waste Water**
 - Include water treatment plants, water transmission and distribution systems, elevated and ground level service reservoirs, sewage treatment plants, common effluent treatment plants, tertiary treatment plants, underground drainage systems and lake restorations
- Roads & Bridges**
 - Includes expressways, highways, bridges & flyovers, rural roads, terminals, dedicated service corridors and rail over bridge.
- Industrial Solutions**
 - Includes industrial parks, Industrial Infrastructure, SEZs and related works such as aluminium, textile, pharmaceuticals, power.
- Power**
 - Includes Power Generation electricity transmission networks, substations, feeder lines and High & Low tension distribution lines

Business Transformation in RIL Growth Path of Success



New Business & Sectors in RIL Growth Path of Success



Ramky Infrastructure Limited Key Landmark Completed Projects



24 MW Waste to Energy Plant, Delhi



2x600 TPD WTE Power Plant at Hyderabad, TS



172 MLD STP, Hyderabad, TS



410 MLD WTP, Nalgonda, TS



4 MLD CETP, Pantnagar, UK



2 MLD Leachate Treatment Plant, Hyderabad, TS



Visakha Pharmacy, Vizag, AP



Ramky Towers, Hyderabad, TS



500 Mcft Gravity Dam, Karnataka



STPs of 480.50 MLD, Hyderabad, TS



**ORR, India
8 Lane, 12.63 Kms**



**SBEL, India
4 Lane, 61.19 Kms**



**NAM, India
4 Lane, 212.50 Kms**



**Barhi-Hazaribagh, India
4 Lane, 41.28 Kms**



**Masania-Rengapali, India
2 Lane, 60.46 Kms**

Key Highlights of RIL Financial Performance FY 24

RIL achieves strong 75% YoY PAT growth in Quarter 4, Full year PAT grows at 68%

Q4 Revenue
at **Rs. 549**
crores, Up
24% YoY

Q4 EBIDTA
at **Rs. 140**
crores, Up
34% YoY

Q4 PAT at
Rs. 84
crores, Up
75% YoY

12 M
Revenues at **Rs.**
2,033
crores, Up
38% YoY

12 M ROCE
Up **15% YoY**

12 M ROE
Up **63% YoY**

12 M PAT at
Rs. 360
crores, Up
68% YoY

Order Book position :

As on Mar'24 it stands at **Rs. 8,740 Crs.** Business mix is at **60:40** between CAPEX and OPEX respectively, providing long term and steady revenue flows over the next 3 to 15 years.

Key Highlights of RIL Financial Performance Q3 FY 25

**Q3 Revenue
at Rs. 430
crores, Up
3% YoY**

**Q3 EBIDTA
at Rs. 124
crores, Up
28% YoY**

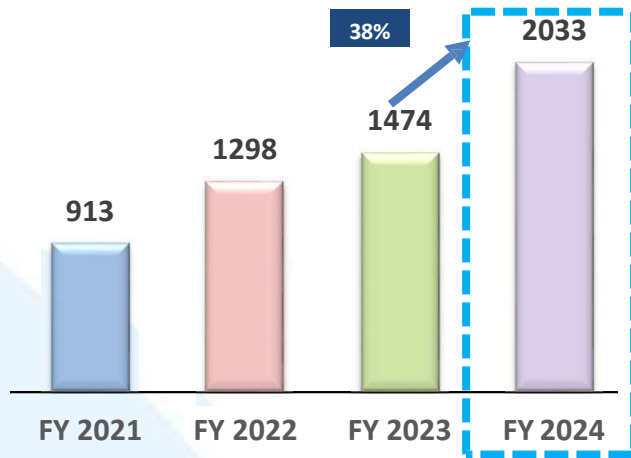
**Q3 PAT
at Rs. 72
crores, Up
50% YoY**

Order Book position :

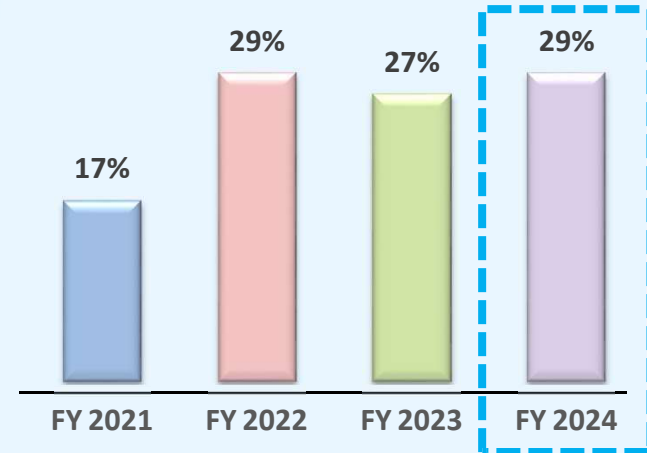
Currently stands at Rs. 8155 Crs. Business mix is at 45:55 between CAPEX and OPEX respectively providing long term and steady revenue flows over the next 3 to 15 years.

Standalone Financial Performance Data

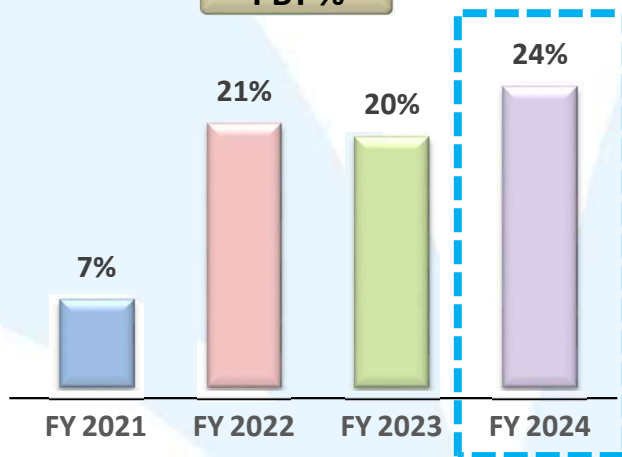
Revenue Crs.



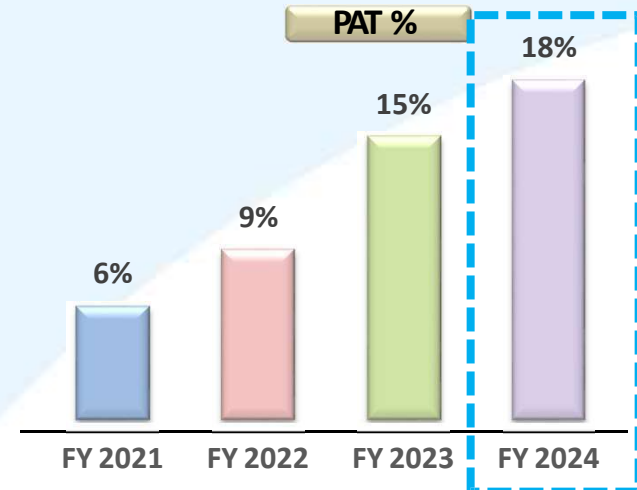
EBITA %



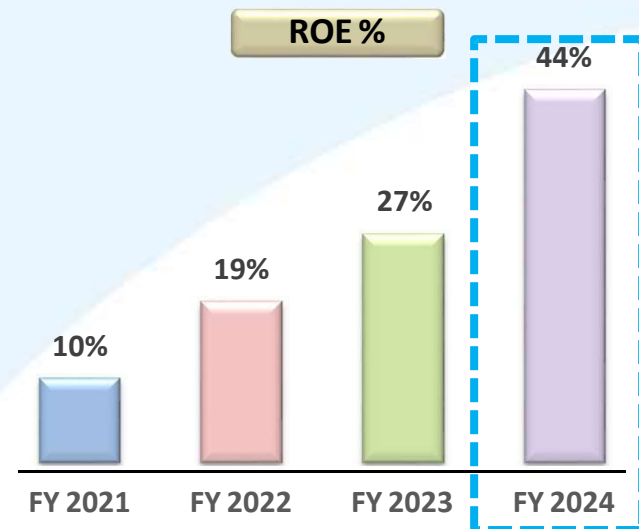
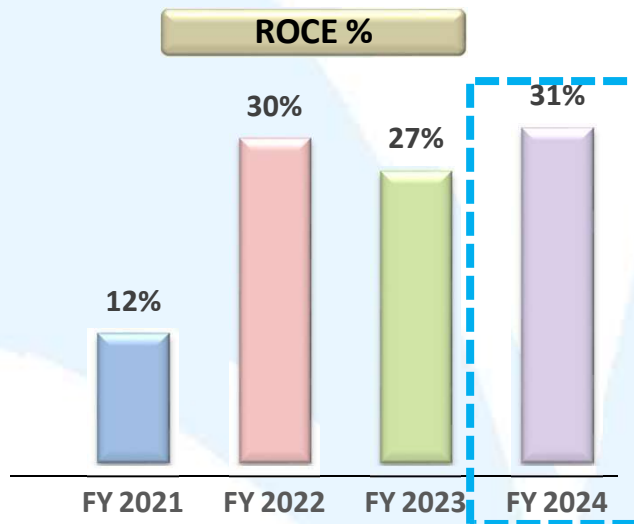
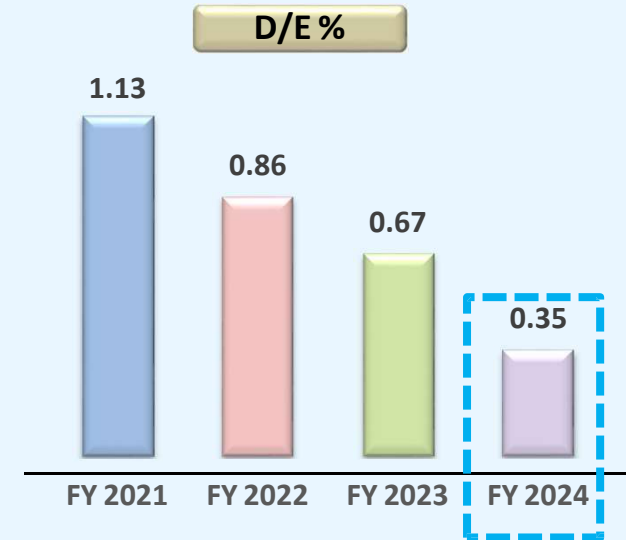
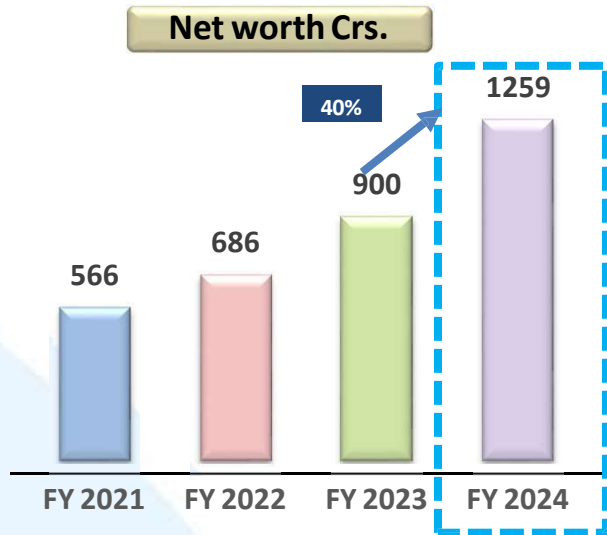
PBT %



PAT %

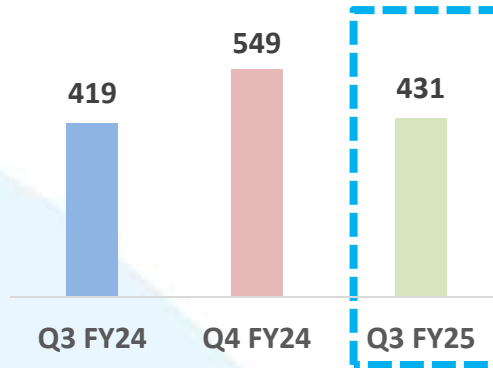


Standalone Financial Performance Data

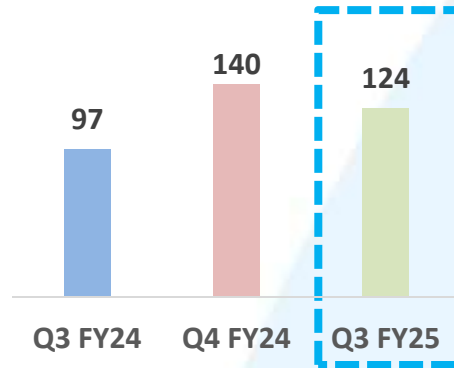


Standalone Quarterly Financial Performance Data

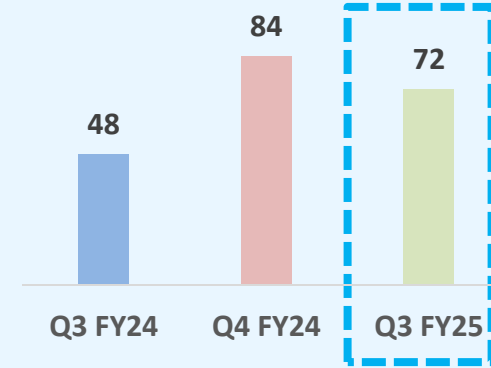
Revenue Crs.



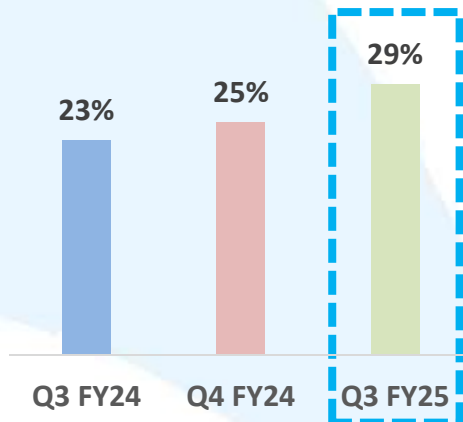
EBITDA Crs.



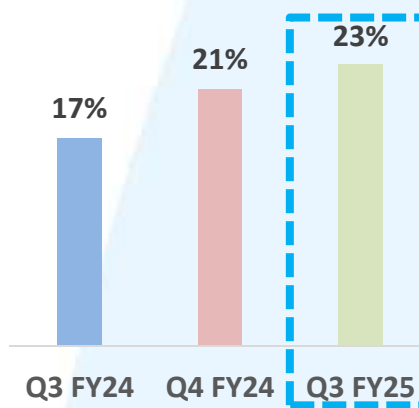
PAT Crs.



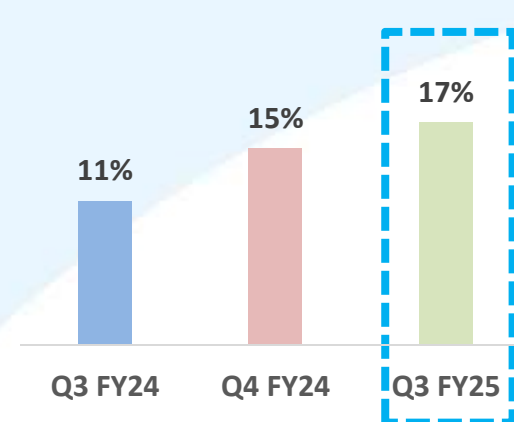
EBITDA %



PBT %



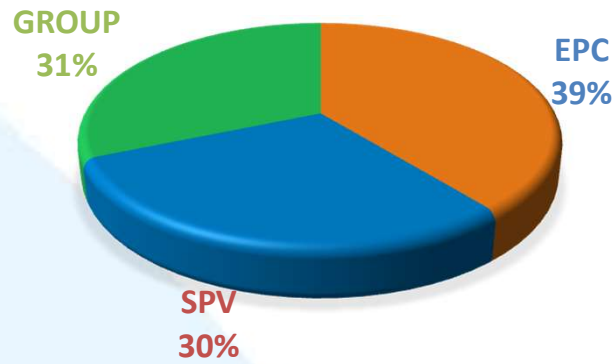
PAT %



Segmental Revenue break up

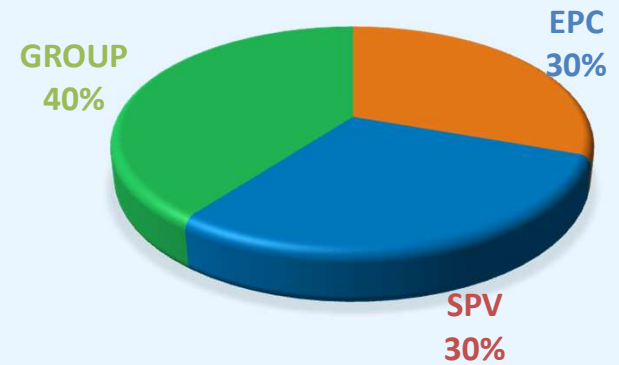
in INR Crores

FY 23



| | |
|--------------|-------------|
| EPC | 577 |
| SPV | 435 |
| Group | 462 |
| Total | 1474 |

FY 24

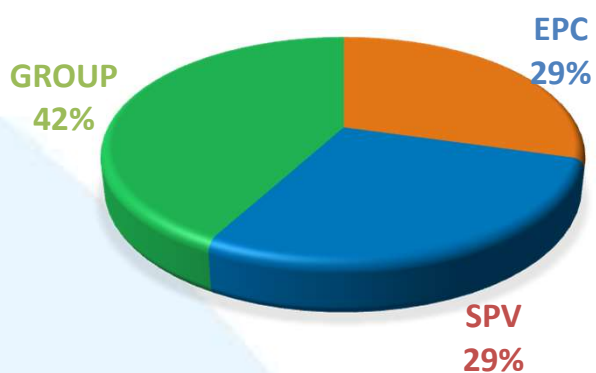


| | |
|--------------|-------------|
| EPC | 619 |
| SPV | 607 |
| Group | 808 |
| Total | 2034 |

Quarterly Segmental Revenue break up

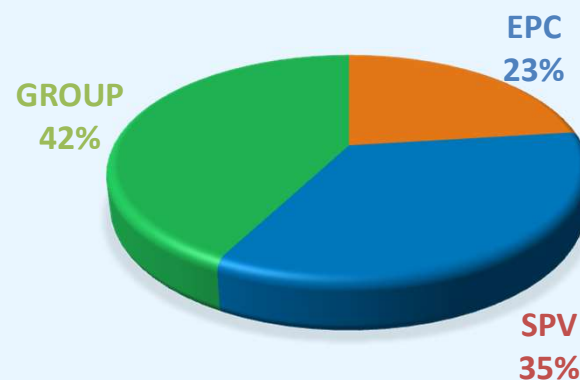
in INR Crores

Q3 FY 24



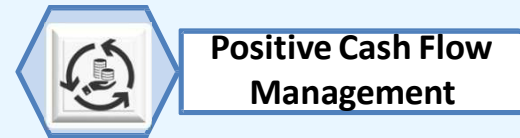
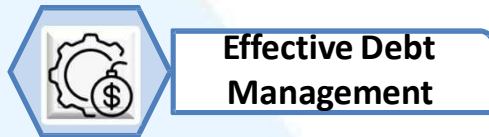
| | |
|--------------|------------|
| EPC | 123 |
| SPV | 119 |
| Group | 176 |
| Total | 419 |

Q3 FY 25



| | |
|--------------|------------|
| EPC | 99 |
| SPV | 149 |
| Group | 182 |
| Total | 430 |

RIL Competitive Advantage



RIL's Few Emerging Business Opportunities

Engineering, Procurement & Construction

- Pumped Storage structures
- Brownfield Industrial Infra Solutions
- Stations Redevelopment
- Data Centres
- Power Supply & Steam Distribution
- Zero Liquid Discharge

Developer

- Urban Infra Solutions
- Sector specific Industrial Parks
- Leachate Treatment plants
- Industrial & Environmental Infrastructure like CETPs
- Multi Modal Logistics Parks
- Smart Metering etc.

Operation & Maintenance

- Long Term Operation & Maintenance of Roads and Water & Waste Water Projects etc.

Few Accolades / Certificates Received

15th CIDC Vishwakarma Awards 2024



Achievement Award for **Best Professionally Managed Company**



Best Construction Project for the Leachate Treatment Plant, Jawahar Nagar



Best HSE Implementation for Ramky One Symphony



Outstanding CSR Activities for Ramky Foundation



FICCI 2024



FICCI Smart Urban Innovation Awards under the **Sustainable Cities** category for the Leachate Treatment Plant, Jawahar Nagar.

CSR @ Ramky Infrastructure Limited



Education



Health & Sanitation



Covid Relief Package



Women Empowerment



Natural Resource Management



Skill Development



Entrepreneurship Development Programme



National Water Award

Towards sustainable growth...



Towards sustainable growth

INDIA

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THANK YOU